

ACTIVITY REPORT 2024

Part one INPULSE

Highlights 2024



2.5 M

Total outstanding portfolio of social enterprises*

*Social entreprises directly & indirectly supported: 2 direct, 46 through Bolsa Social, 22 through Mikrofonden and 695 through Merkur

108.876

End Clients of Financial Institutions



3

Technical assistance

projects

Funds advised or managed



4.652

39%

Number of green loans

Women

end clients



100%

Article 9 Funds

84M EUR

Total cumulative disbursements

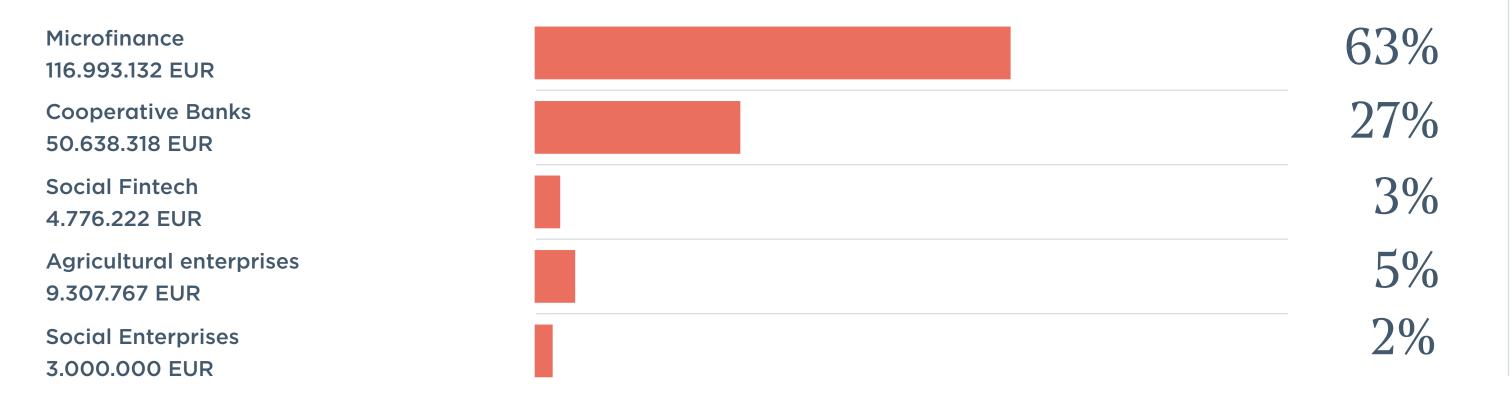
78M EUR

Committed capital

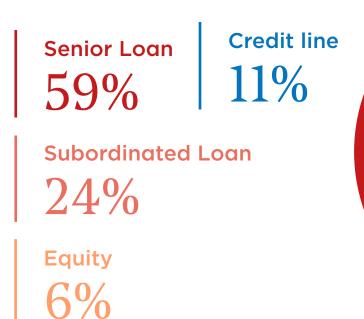
32

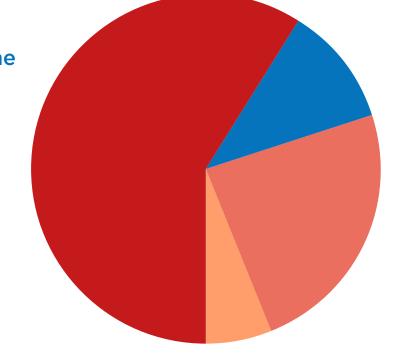
Number of countries

Consolidated disbursements, by type of institution





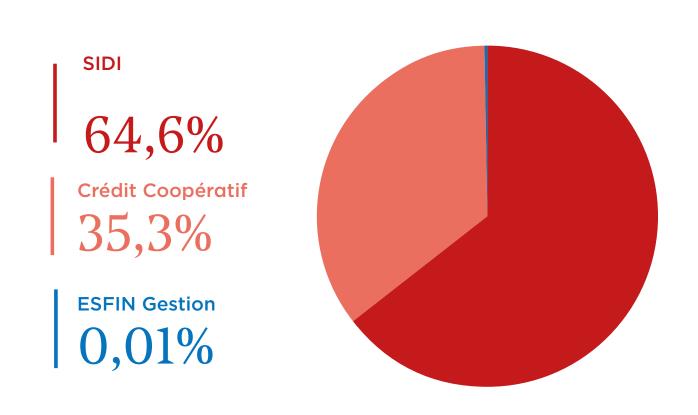




Shareholders & Governance

Our Cooperative Company

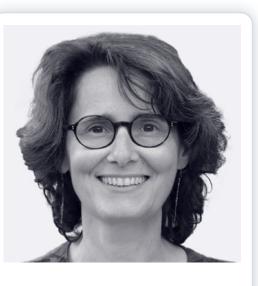
Inpulse is a Brussels-based investment manager with distinctive know-how in social investments and microfinance. It is overseen by a board of directors made up of 8 professionals, with a variety of expertise.



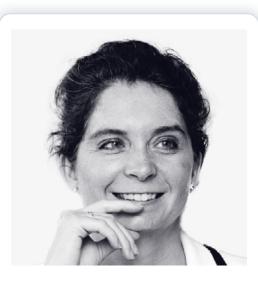
Board of Directors SIDI



Pierre Valentin



Anne-Sophie Bougouin



Marie-Alexandra Veilleux -Laborie



Michel Chatain



Antonia Lambert-Alcantara

Crédit Coopératif



Pascal Pouyet



Dany Maklouf

Independent



Birgitta Van Itterbeek

Team members

Inpulse has a dedicated team of multilingual and multi-skilled professionals committed to bring positive change in the life of financially excluded people.

Staff members

Women staff

Nationalities

50% 7

Years of experience

Spoken languages

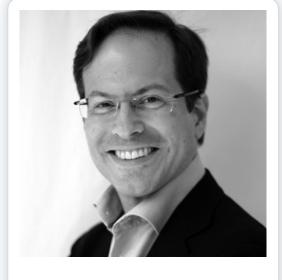
locations

Office

* Retention rate over the last 5 years

88%

Retention rate*



Bruno Dunkel General Manager



Laurence May Risks and Compliance Manager



Izabela Norek Investment Manager -Helenos portfolio coordinator



Nicolas Blondeau Fund Manager



Zahra Kimdjee Senior Investment Adviser



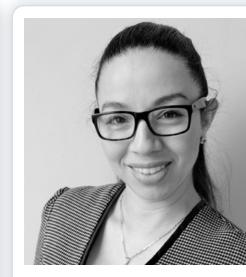
Michal Radziwill Investment Manager & Chief Financial Officer



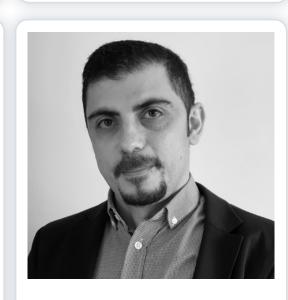
Justine Palermo Investment Manager - ImpaktEU portfolio coordinator



Francesco Grieco Technical Assistance & Impact Manager



Karina Navarro ESG and Sustainability Expert & Data Intelligence Manager



Imad Haidar Senior Investment Analyst



Valérie Valente Administration and Support



Monika Czerwinska Senior Investment Analyst



Matteo Ragno Risks & Compliance Analyst



Baptiste Rolin Finance and Risks Officer

Our services & expertise

Since 2020, Inpulse is working under the **AIFM license.**

It increased even more the recognition of professionalism and expertise obtained throughout the years and allowed to manage funds for third parties. Embedded into impact fund, impact management and technical assistance are fully part of our expertise.

We propose as well each of those services separately.

1. Fund management

- Inpulse's core activity has been the funds management since inception.
- > From conception till reimbursement to investors.
- As of today, and thanks to our AIFM license, we manage 3 Art.9 Funds funds dedicated to microfinance and social enterprises: Helenos, Fefisol2 and ImpaktEU.
- Besides, we advice 2 investment companies:
 CoopMed and Soficatra which are both in a run off mode and shall be liquidated by 2026.
- We succeeded the liquidation of CoopEst in 2024 which is the first of our funds to have come to an end. CoopEst legacy can be found here.
- Based on this unique experience, the whole team is ready to further develop the current funds and initiate new initiatives.

2. AIFM as a Service

- Inpulse is the partner of choice for impact fund managers, who can rely on it to implement all AIFM standards in terms of risk, compliance, reporting and fund administration.
- > Since 2021, Inpulse is AIFM for FEFISOL II fund under Luxembourg law.
- > Since 2022 Inpulse is AIFM and Fund Manager for the ImpaktEU fund under Belgian law.

- This new business development is underpinned by a highly qualified team whose skills are diversified both in terms of investment areas and geographical zones (Europe, Middle East, Balkans, Sub-Saharan Africa).
- The team's investment experience includes SMEs, small and medium-sized banks, MFIs, fintechs, crowdlending platforms and agricultural entities.
- Inpulse Investment Management has a dedicated risks and compliance team. This team carries out risk analyses, investor reporting, regulatory reporting, participates in investment committees and ensures that risk procedures are constantly updated.
- > This team is also in charge of **fund compliance**. This team ensures that all fund procedures are in place. It is responsible for verifying that investments comply with fund regulations. It carries out KYC checks and manages AML/FT alerts via the B4Finance tool, and provides AML/FT training for all fund employees and service providers. It carries out controls to ensure the compliance with SFDR regulation.
- In addition, Inpulse Investment Manager carries out all investor and regulatory reporting (FSMA, CSSF, AED, FATCA, CRS, SFDR).
- Inpulse is a triple bottom-line organization valuing a fair financial return for its investors, a sound social performance - that we measure - and a positive environmental impact

3. Impact management & T.A.

IMPACT MANAGEMENT & MEASUREMENT

The core objective of Inpulse is to **promote sustainable investments** throughout our fund management duties applying an Impact and ESG approach which integrates social, environmental and governance dimensions. Strong integration with UN Sustainable Development Goals is at the heart of our actions, from the first client assessment till reporting and contracting. We apply the UN SDGs as the key language to show our contribution to global sustainable development. Thanks to the 2023 partnership with Hedera we brought our IMM system to the next level: **impact data collection and management is now 100% digital**.

Inpulse management of **environmental** and **social** sustainability is based on our IMM system to analyse, monitor and report on non-financial performance of all investments made by our managed funds. We make sure that all our investees are institutions that are not only financially sustainable, but also that seek to alleviate socio-economic problems, while applying the "do no significant harm" principle to their final clients and to the environment the operate in.

SUSTAINABILITY RISK MANAGEMENT

Sustainability risk management must cover equity and loans operations in companies in which Inpulse can

invest through managed funds. Inpulse investment policy consists of defining its investment universe by integrating ESG criteria and on **integrating ESG analysis systematically alongside financial analysis** when making investment choices.

The search for sustainability is applied all across our investment process, from ex-ante integration of sustainable development objectives within the investment criteria of all our funds, and ex-post reporting on environmental and social impact.

KEY POLICIES IN PLACE

- 1. Sustainability and ESG Policy
 - 2. Engagement Policy
 - 3. Remuneration Policy

HEDERA & INPULSE

Hedera is an expert European provider of digital solutions with extensive experience in measuring impact on social and environmental financial inclusion. Our alliance with Hedera has allowed the flexible and rapid digitization of 100% of the impact and ESG management system. Thanks to this new system, Inpulse can more efficiently and robustly collect and analyze impact/ESG data, sustainability and ESG reports, as well as pre-investment scoring. Contributing to our effort to generate sustainable positive impacts through our investments.

INSPIRED BY BEST PRACTICES

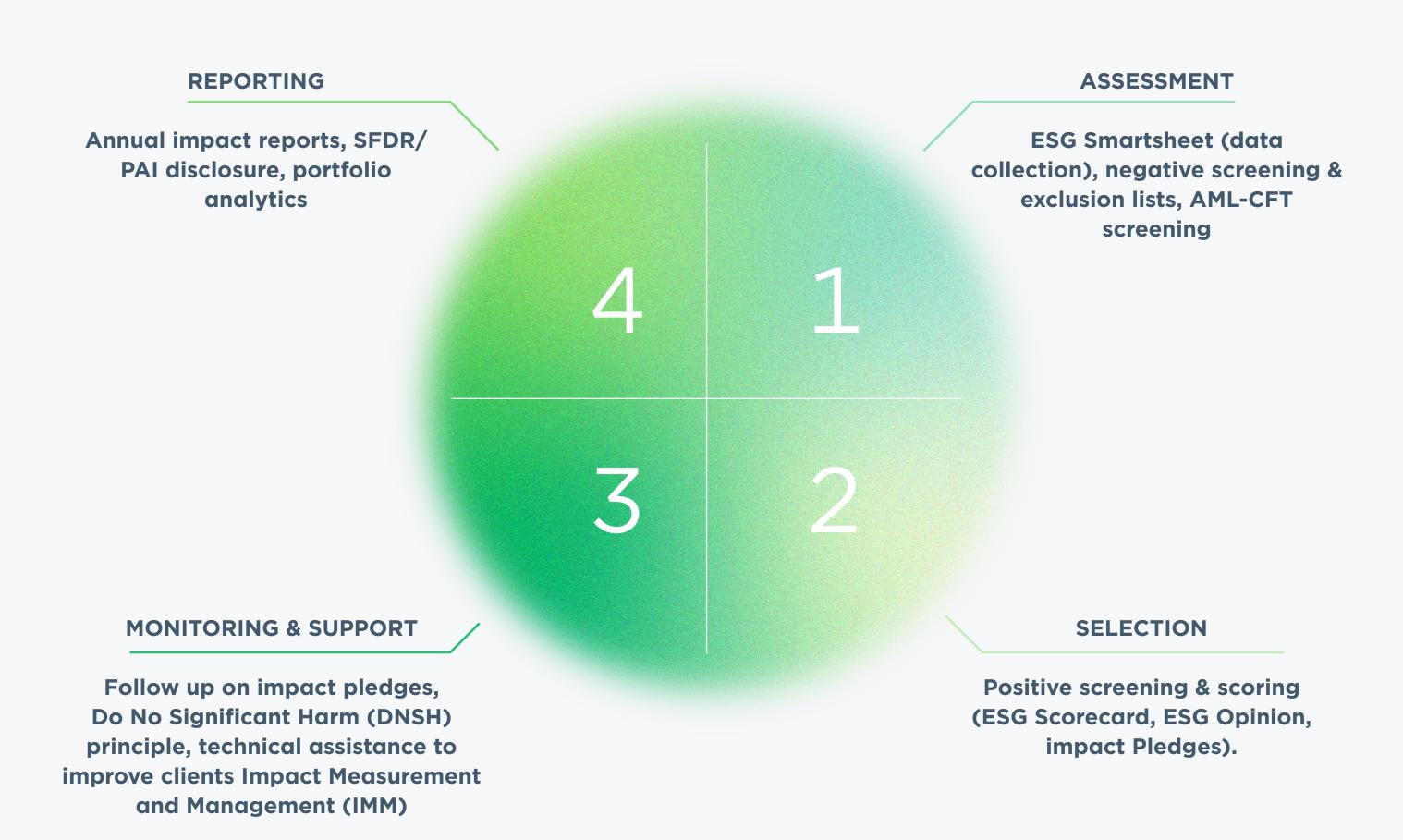
Our system is aligned with the Universal Standards of the Social Performance (USSPM) Task Force, the Global Investing Network (GIIN-IRIS) guidelines and the Smart Campaign for client protection principles. We evaluate our environmental performance in line with the CERISE SPI4 Green Index and assess the effects of climate change on investees portfolios. Additionally, women empowerment is analysed in depth through the benchmarks used by 2xChallenge initiative. Good governance control is inspired by the European Code of Good Conduct for Microcredit provision.

IMPACT INTEGRATION WITHIN THE INVESTMENT PROCESS

SFDR

In accordance with Article 3 of EU Regulation 2019/2088 on Sustainable Finance Disclosure Regulation (SFDR) we integrate sustainability risks into Inpulse Investment Manager's investment processes. Moreover, we provide **transparent and enhanced information** in terms of environmental and social responsibility of our financial products, in particular through the provision quantitative data on non-financial sustainability of our investments. Annual reports are published annually to disclose the non-financial results of our funds under management, which are all products targeting 100% sustainable investments. **All our managed funds are labelled Article 9**.





CONNECTED TO IMPACT INVESTORS COMMUNITY

At the level of the microfinance and social economy industry, our willingness to **sharing knowledge** and being always updated within the best practices is also reflected in our participation in the initiatives promoted by the sector. We are actively co-organizing, sponsoring and animating workshops on key topics for bringing forward the best practices of impact investing. Inpulse is thus very active in European Union fora and is member of the <u>European Microfinance Network (EMN)</u>, the Federation of European Ethical and Alternative Banks (<u>FEBEA</u>), <u>BE Impact</u> (the Belgian hub supporting impact organizations), of the <u>Impact Europe network</u> (former EVPA), of <u>FAIR</u> association in France and of the <u>MFC</u> in Poland.













BEYOND ENGAGEMENT: TECHNICAL ASSISTANCE

Thanks to the financial support of the **Agence Française de Développement**, the **European Investment Bank/Luxembourg Government** and **Norfund** we are providing investees with **advisory services and capacity building** to strengthen their long-term competencies since 2017. Combined with financing, this twin pillar integrated approach aims at enhancing investees' sustainability. Since 2022, a Technical Assistance Facility is available for Helenos clients to sharpen their impact management. In this regard, the main goal of **Helenos TAF** is providing technical expertise for setting up/reinforcing IMM (Impact Measurement & Management) systems, thus enabling investees to improve their methodologies to achieve greater impact.

3 2 3

TA PROJECTS COUNTRIES INVESTEES SUPPORTED

20,300 EUR

AVERAGE BUDGET

1993

Soficatra becomes the first ever European Investment company dedicated to the development of the Social Economy sector within the EU. Inpulse is acting as technical support of Soficatra investment activities

2006

Launch of **CoopEst** debt Fund targeting Central and Eastern Europe. Inpulse provides administration support and gains its first experience in the microfinance sector

2009

The **European Investment Fund** (EIF) enters CoopEst shareholding

2013

Inpulse becomes a subsidiary of the French Credit Coopératif, member of BPCE Group, 2nd banking group in France

2015

Launch of **CoopMed** debt Fund dedicated to MENA region – the European Investment Bank is one of the initial investors

2018

Launch of **Helenos** equity Fund addressing the entire EU and accession countries, with the support of the European Commission and the European Investment Fund

2019

Agence Française de Développement (AFD) becomes CoopMed investor. Inpulse supports AFD in the assessment process of a dedicated program for women social entrepreneurship in the MENA region 2020



March 2020, Inpulse receives the **full license as manager of alternative investment funds** by the
Belgian Financial Services and Market Authority
(FSMA)

2021



July 2021, the French impact investor **SIDI** (Solidarité Internationale pour le Développement et l'Investissement) becomes second shareholder of Inpulse.

Incorporation of **FEFISOL II** Fund and contractualization with Inpulse as AIFM. FEFISOL II is the successor fund of FEFISOL 1 promoted by SIDI and Alterfin. The fund is dedicated to financing African rural microfinance institutions and agricultural entities sourcing from small-holder farmers in Africa

2022

Launch of **ImpaktEU** a debt & equity Fund targeting MFIs, social enterprises, ethical & cooperative banks in all the EU countries, in partnership with Funds for Good.

2023

Our initial fund **CoopEst** comes to an end. CoopEst allowed 902.822 clients to access to affordable loans, with an IRR on target.

2024

CoopEst is liquidated and all investors are repaid, with a generated 2,5% net IRR in EUR over the 17 years of the Fund.

SOCIAL ECONOMY INVESTORS & BANKS























DEVELOPMENT FINANCE INSTITUTIONS (DFIs)















IMPACT & RESPONSIBLE INVESTORS









MUTUAL INSURANCE COMPANIES























Impact report

The impact analysis presented below covers data of 2023 from CoopMed, Helenos and ImpaktEU. The results show that Inpulse contributes to the generation of positive social impact for seven SDGs.



NO POVERTY



SDG 1 No poverty



108,876 Active clients-final

beneficiaries



62%

BoP (share of loans < GNI per capita)



39%

Women clients



53% **Rural clients**

KEY FACT 1

Approximately 10.5% of the world's population lives in the extreme poverty, with significant regional disparities*. Additionally, about 1.4 billion adults remain without access to formal banking services. In 2024, Inpulse's financing benefited 108,876 final beneficiaries. 62% of the investments made by our investees targeted the Bottom of the Pyramid (BoP). Furthermore, we remain strongly committed to poverty alleviation by supporting vulnerable populations. Among our investees' active clients, 39% were women, reflecting a total of 42,461 loans, and 53% located in rural areas.

*Source: World Bank Group, Poverty and Inequality Platform (PIP)

2 ZERO HUNGER



SDG 2 zero hunger



55%

Rural loans



20%

Agriculture/Livestock portfolio



47%

Agricultural portfolio to micro-enterprises



9,643

Loans to smallholders

KEY FACT 1

In 2024, Inpulse advanced rural inclusion by directing 55% of loans (65,689) to rural areas. Agricultural lending rose from 19% to 47%, with 20% of the portfolio in agrilivestock and 9.643 loans to smallholders supporting SDG 2 amid rising global food insecurity affecting 281 million people*.

*Source: https://www.ifad.org

5 GENDER EQUALITY



DECENT WORK AND ECONOMIC GROWTH



SDG 5 Gender equality



36%
Loans to women



37%

Loans for business

Development to

Woman



46%
Women in senior
Management
Positions



58%
Women in the Workforce

KEY FACT 1

A significant portion of the global female population are excluded from formal financial system. In 2024, Inpulse remained dedicated to **promoting gender equality** through financial inclusion and the enhancement of women's leadership in the workforce. In 2024, 36% of loans went to women, who made up 58% of workforce and 37% of business borrowers. The gender performance of our investees is detailed in the section "Gender Analysis" on this report.

SDG 8 Decent work and economic growth



54%
Income Generating Activities Portfolio



72,285

Jobs created/
Maintained



65%
Micro-enterprises
Financed



82%
Investees assess employees' satisfaction

KEY FACT 1

Inpulse contributes to SDG8 by promoting sustainable and inclusive economic growth through business financing and incomegenerating activities. 54% of the total portfolio of our investees was allocated to economic activities, which generated or maintained a total of **72,285 jobs**. Moreover, 55% of the businesses financed were microenterprises. Regarding internal policies, 82% of our investees evaluated employee satisfaction in the workplace.

10 REDUCED INEQUALITIES



RESPONSIBLE CONSUMPTION AND PRODUCTION

13 CLIMATE ACTION



SDG10 Reduced inequalities



28,023

Youth (<35) Financed



1,234

Immigrants and ethnic minorities Financed



21,810

Unbanked Clients



919

Start-ups financed



45%

Investees Applying SPI4



0,7% Client complaints Ratio

Client retention Rate



59%

Investees Offering non-financial services

KEY FACT

In 2024, Inpulse contributed through its investees to the financial inclusion of vulnerable, disadvantaged, and minority populations, as well as the fair and respectful client's treatment. A total of **44,733 loans** were allocated to various minority groups, including 28,023 disbursed to youth and 1,234 to immigrants and ethnic minorities. The year also saw a significant increase start-ups financing, with a total of 919 new business supported. In terms of financial inclusion, 21,810 loans were provided to unbanked individuals.

SHAREHOLDERS & GOVERNANCE

Over half (59%) of our investees provided **non-financial services** (such as business development services, women empowerment programs, and financial literacy training).

SDG 12: Responsible consumption and production **SDG 13: Climate Action**



91%

Investees with Environmental Strategy



86%

Investees with Environmental **Exclusion list**



73%

Investees Monitoring Internal Ecological Footprint



4,652 Green loans

KEY FACT 1

Environmental performance among our investees improved significantly in 2024. 91% of investees adopted an environmental strategy, up from 74% in 2023. Additionally, 86% implemented an exclusion list to avoid investments with external negative environmental impacts, and 73% actively managed their internal ecological footprint. In 2024, a total of **4,652 green loans** were disbursed, and 55% of the investees aim to develop green financial projects. The environment performance of our investees is detailed in the section "Environment Analysis" on this report.



Gender analysis

KEY FACT 1

In 2024, Inpulse made a significant impact by supporting businesses developed or maintained by 22,035 women (37% of total business loans), all situated in countries experiencing substantial gender inequalities. 50% of these women clients were in the MENA region.

KEY FACT 2

Women-led startups in MENA face serious challenges; in 2021, they received only 1.2% of total venture funding. * Although 2024 has seen some improvement, more work is needed.

KEY FACT 3

Inpulse is committed to promoting women's entrepreneurship as a vital driver of innovation, economic growth, and social impact, while actively working to reduce pressing inequalities. In our efforts, among the business loans provided, Inpulse proudly contributed in 2024 to provide 2,649 of these loans to Palestinian women.

CRITERIA: WOMEN ENTREPRENEURSHIP

GENDER ANALYSIS - INPULSE			2X CHALLENGE		
OUR INDICATORS	2023	2024	CRITERIA	THRESHOLD	
Businesses founded (or maintained) by women	38%	37%	Share of women ownership	50%	
			OR		
			Business founded by a woman	50%	

Gender analysis

KEY FACT 1

In 2024, a significant number of women achieved the highest levels of leadership among Inpulse investees, with 46% in managerial positions and 31% in board roles.

KEY FACT 2

This is particularly noteworthy considering that, globally, only 18% of C-suite and board leadership positions in financial institutions were held by women in that year.

KEY FACT 3

However, progress has been slow, and there is still room for improvement, especially regarding women's participation on boards of directors and their contributions to the strategic decision-making process.

CRITERIA: WOMEN LEADERSHIP

GENDER ANALYSIS - INPULSE			2X CHALLENGE	
OUR INDICATORS	2023	2024	CRITERIA	THRESHOLD
Women in senior management positions	53%	46%	Share of women in senior management	39%
Women on the Board of Directors	31%	31%	OR	
			Share of women on the Board or Investments Committee	36%

Gender analysis

KEY FACT 1

In 2024, 1,061 women are part of the staff of the Inpulse investees, making up 58% of the workforce.

KEY FACT 2

Beyond the number of employees, it's important to acknowledge that our investees are committed to creating gender equality and inclusion through their gender non-discrimination policies and by offering additional benefits such as extended parental leave, childcare support, and flexible working hours.

CRITERIA: WOMEN IN THE WORKFORCE

GENDER ANALYSIS - INPULSE			2X CHALLENGE	
OUR INDICATORS	2023	2024	CRITERIA	THRESHOLD
Women in the staff	58%	58%	Share of women in the workforce	45%
Women as loan officers	54%	49%	AND	
Investees with policies including gender non-discrimination in the workplace	83%	91%		,
Investees offering additional benefits to improve women's employment	61%	68%	One 'quality employment indicator beyond compliance	yes/no

Gender analysis

KEY FACT 1

In 2024, 40% of Inpulse investees' clients were women, representing 43,838 loans granted. Of these women clients, 36% were previously unbanked, resulting in the financial inclusion of 7,814 women.

KEY FACT 2

In alignment with their mission, our investees also made significant efforts to develop and offer financial products specifically for women and to implement client gender equality policies.

KEY FACT 3

Inpulse is strongly committed to gender equality. We strive to measure our impact results and compare them with international thresholds, such as the 2X Challenge, which confirms that our efforts are well-oriented.

CRITERIA: FINANCIAL SERVICES TO WOMEN

GENDER ANALYSIS - INPULSE			2X CHALLENGE		
OUR INDICATORS	2023	2024	CRITERIA	THRESHOLD	
Investees with specific financial products for women	39%	36%	Product(s) or service(s) enhance(s) well-being of women/girls and/or	yes/no	
Women clients	38%	40%	drives gender equi Portfolio - Fund Manager Level	Meets at least ONE	
Investees with a client gender equality policy	74%	82%	Tortiono TanaTianager Lever	of the 2X Criteria	
Unbanked women clients who gained access to financial products	41%	36%			

KEY FACT 1

The environmental performance of our investees has shown continuous improvement over the past three years. Strategic consideration of environmental aspects across their operations has grown significantly, increasing from 52% in 2022 to 59% in 2023 and 67% in 2024.

KEY FACT 2

By 2024, 91% of our investees had integrated environmental objectives, targets, and indicators into their policies and strategies, it was 72% in 2023. We also observed notable progress in the assignment of dedicated personnel for environmental management, rising from 47% in 2022 to 64% in 2024.

KEY FACT 3

Despite these important achievements, there remain opportunities to strengthen the reporting of environmental performance and practices, which would further support improvements in environmental management and accountability.

STANDARD 1: STRATEGY, DIRECTION, AND COMMUNICATION OF ENVIRONMENTAL MANAGEMENT

GREEN ANALYSIS - INPULSE			GREEN INDEX - SPI4*		
OUR INDICATORS	2023	2024	STANDARD		
Investees having environmental goals, targets and/or indicators to provide strategic direction Investees appointing a specific person to manage environmental issues Investees reporting on environmental performance and practices	59% Avg Score	67% Avg Score	The institutions define, manage and monitor their environmental strategy	39% Avg Score	

^{*} The comparison of our results is made with the scores of the Green Index 3.0 based on the ALINUS audits carried out until 2022, a version aligned with our environmental performance indicators..

KEY FACT 1

Our investees' commitment to monitoring and reducing their internal environmental impact demonstrated strong performance in 2024, reflecting steady improvement over the past three years.

KEY FACT 2

Their actions focus not only on measuring the consumption of resources such as water, paper, energy, and gas but also on setting and achieving reduction targets. Additionally, a growing number of investees are making progress in calculating their carbon emissions and advancing their decarbonisation efforts (Lider, Merkur, Cooperativa Kardtisa, AFK).

STANDARD 2: INTERNAL ENVIRONMENTAL RISK MANAGEMENT

GREEN ANALYSIS - INPULSE			GREEN INDEX - SPI4*		
OUR INDICATORS	2023	2024	STANDARD		
Investees implementing actions to reduce their internal environmental impact Investees implementing actions to monitor their internal environmental impact	65% Avg Score	73% Avg Score	The institutions implement actions to reduce their internal ecological footprint	52% Avg Score	

^{*} The comparison of our results is made with the scores of the Green Index 3.0 based on the ALINUS audits carried out until 2022, a version aligned with our environmental performance indicators..

KEY FACT 1

The number of our investees with policies or exclusion lists addressing activities with adverse environmental impacts increased significantly, rising from 64% in 2022 to 86% in 2024. In many cases, these processes are aligned with international standards and organisations, such as the EIF, and are applied both prior to and during the investment period.

KEY FACT 2

In 2024, 67% of Inpulse investees conducted external environmental risk assessments. Notably, one of our investees joined the PCAF (Partnership for Carbon Accounting Financials) initiative, demonstrating a commitment to measuring and disclosing the CO₂ footprint of its loan portfolio in line with international best practices.

KEY FACT 3

While these improvements are encouraging, there remains room for further progress — particularly in strengthening environmental risk assessment training for employees. Only 19% of Inpulse investees' employees received such training in 2024 (9% in 2023). There are also opportunities to expand the provision of non-financial services that raise clients' awareness of environmental impacts and risks; in 2024, only 23% of investees provided these services.

STANDARD 3: EXTERNAL ENVIRONMENTAL RISK MANAGEMENT

GREEN ANALYSIS - INPULSE			GREEN INDEX - SPI4*		
OUR INDICATORS	2023	2024	STANDARD		
 Investees evaluating and providing training on external environmental risks Investees with explicit policy or exclusionary list to avoid environmental adverse effects Investees providing non-financial services to raise clients' awareness on environmental impact/risks 	36% Avg Score	49% Avg Score	The institutions manage their external environmental risks	34% Avg Score	

^{*} The comparison of our results is made with the scores of the Green Index 3.0 based on the ALINUS audits carried out until 2022, a version aligned with our environmental performance indicators..

KEY FACT 1

In 2024, our investees increased their financing of green financial products, with particularly notable growth in funding for renewable energy, energy efficiency, and other climate mitigation and adaptation products. The share of investees offering these products rose from 28% in 2022 to 50% in 2024. In total, 4,652 green loans were granted in 2024, of which 1,716 were related to climate change adaptation and mitigation. Additionally, 54% of our investees are actively working on developing new green products. Regarding non-financial green services in 2024:

- Digital services: 59% of investees provided digital services (mainly cooperative banks and well-established MFIs focused on supporting microenterprises), ranging from partial digital options such as e-payments to fully online financing processes. Nevertheless, many still face challenges in collecting data on the end users of these services.
- Insurance services: 14% of investees offered insurance services, although none were related to climate change risks or sustainable agriculture.
- Training opportunities: 59% of investees offered training to clients, though only 23% of these programmes focused on environmental topics. This marks a significant improvement compared to 2022, when none offered training in these areas.

STANDARD 4: GREEN FINANCIAL AND NON-FINANCIAL PRODUCTS

GREEN ANALYSIS - INPULSE			GREEN INDEX - SPI4*		
OUR INDICATORS	2023	2024	STANDARD		
 Investees offering specific green loan products (renewable energy & energy efficiency, sustainable agriculture) Investees offering green financial and non-financial products to promote sustainable practices 	24% Avg Score	34% Avg Score	The institution foster green opportunities	31% Avg Score	

^{*} The comparison of our results is made with the scores of the Green Index 3.0 based on the ALINUS audits carried out until 2022, a version aligned with our environmental performance indicators..

Environmental analysis

KEY FACT 1

In 2024, the perceived negative impacts of climate change were slightly lower compared to 2023. There was a lower perception of drought-related effects, but a higher perception of impacts related to extreme heat and frost. Consistently, perceived damage to clients' activities was lower overall, although crop damage and productivity losses remained significant concerns.

KEY FACT 2

Regarding the impact of these climate effects on loan repayments, the perceived impact remained "low" but was considered more significant in 2024 than in 2023, with business and housing loans reported as the most affected. Some investees noted that agriculture/livestock loans are the financial products perceived to have the "highest" exposure to the impacts of climate change.

STANDARD 5: PERCEPTION OF OUR INVESTEES ABOUT THE EFFECTS OF CLIMATE CHANGE



Governance

BUSINESS PLANNING

OUR INDICATORS

- Investees producing strategic documents
- > Regular revision of strategic documents
- Investees having social goals included in bylaws and business plan
- Investees with environmental goals included in a formal environmental policy or business plan

2023 Avg Score 89%

2024 Avg Score 97%

BOARD EFFECTIVENESS & INDEPENDENCE

OUR INDICATORS

- Investees with supervisory board or board of directors
- Investees with board members independent from the management
- Active involvement of board members
- Investees with independent audit/internal control committee

2023 Avg Score 99%

2024 Avg Score 98%

KEY FACT 1

In 2024, Inpulse's investees demonstrated excellent performance in governance management. The **Business Planning** criterion showed significant improvement compared to 2023, with noticeable progress in the inclusion of social and environmental goals, targets, and indicators within policies and operational plans.

KEY FACT 2

Independence, the evaluated KPIs indicated continuous improvement, demonstrated by the existence of boards, their independence, active participation, and the presence of internal controls. However, gender equity in board composition remains an area with clear and actionable opportunities for improvement, as women currently represent only 33% of board members.

MANAGEMENT, HR & OPERATIONAL MANUELS

OUR INDICATORS

- Investees with a succession plan for executive management in place
- Investees with an HR policy in place
- Investees assessing clients' satisfaction
- > Investees assessing employees' satisfaction

81%

82%

2023 Avg Score

2024 Avg Score

EXTERNAL ACCOUNTABILITY

OUR INDICATORS

- Investees audited annually by an external auditor
- Investees carrying out internal audits including social performance aspects
- Investees reporting over social and environmental performance and practices

O23 Avg Score 81%

2024 Avg Score 82%

KEY FACT 1

Operational Manuals, performance results were very positive. For example, 92% of our investees have HR policies or contractual agreements in place that include gender non-discrimination and the prevention of genderbased violence in the workplace. Nonetheless, there is room for further progress, particularly in developing succession plans and in evaluating client and employee satisfaction.

KEY FACT 2

Regarding **External Accountability**, results reflect a strong commitment from our investees to implementing internal and external audit controls, as well as transparency processes through the preparation and presentation of reports on social and environmental issues.

Part two FUNDS ADVISED AND MANAGED

PART TWO: FUNDS ADVISED AND MANAGED

HELENOS

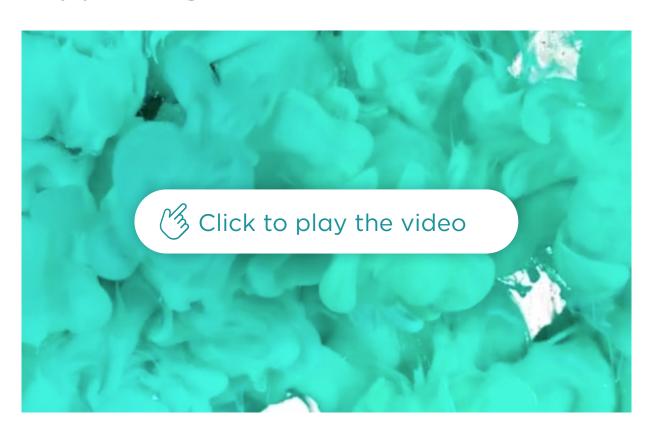
COOPMED

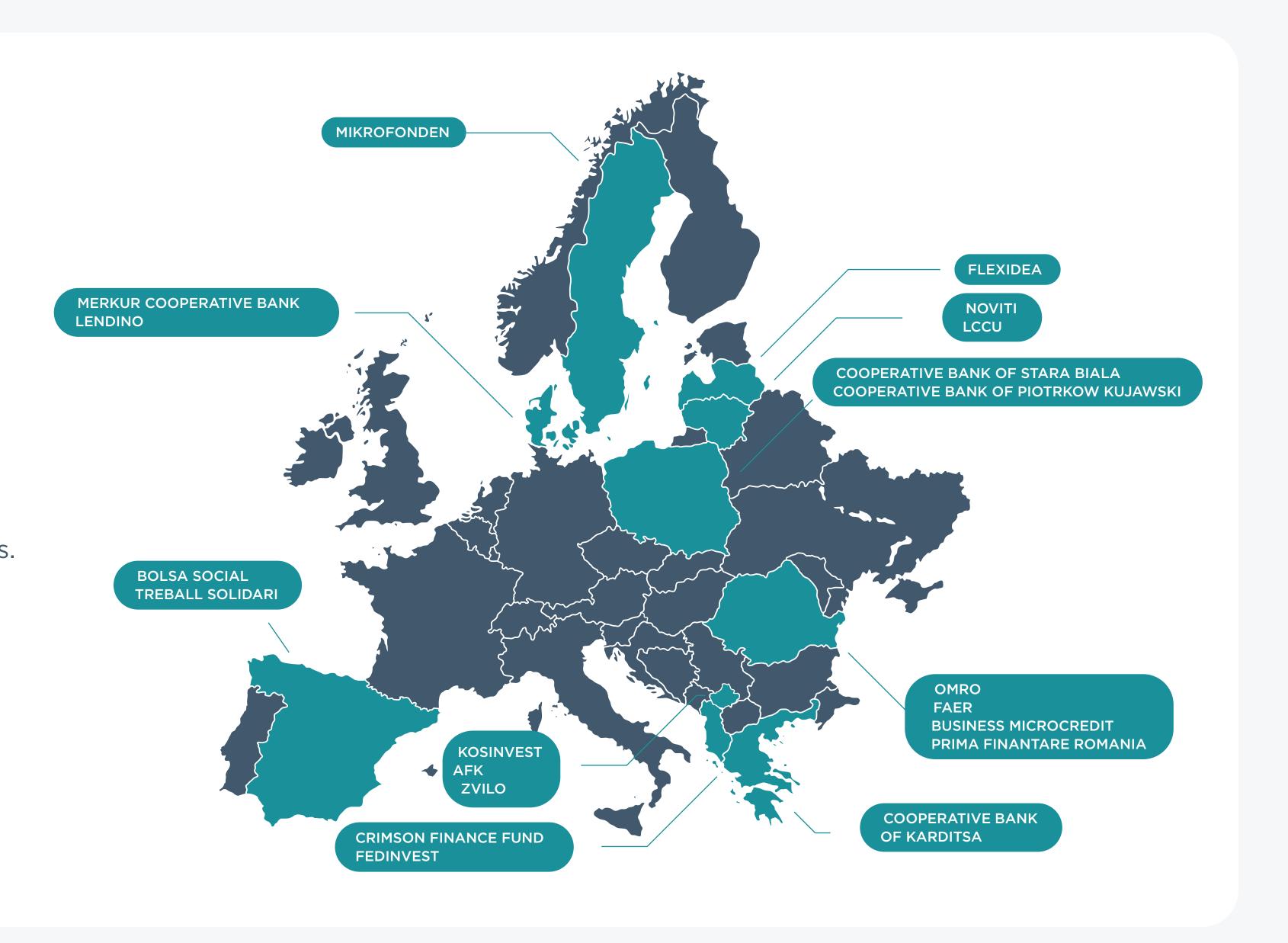
IMPAKTEU



HELENOS

Helenos was established six years ago with the primary objective of expanding and diversifying the financial sector in Europe. Its mission is to promote inclusivity, incorporating a gendersensitive approach and a climate-conscious strategy. Helenos serves as a mechanism to enhance access to affordable financing for marginalized micro and social entrepreneurs by supporting small financial intermediaries.





Key facts



Portfolio at time of disbursment

45% < € 5 M 9 Fls in portfolio € 5 - 50 M 30% 6 FIs in portfolio € 5 - 50 M 25% 5 FIs in portfolio

+ 119% Average portfolio growth rate between investment & Q4'24

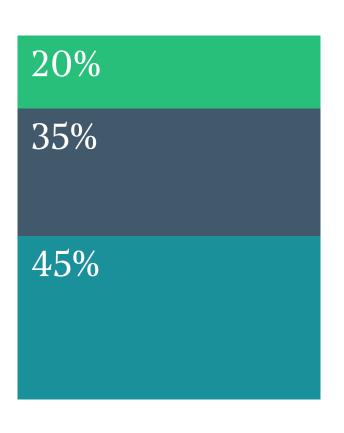


48%

of the investments, Helenos has been the first institutional investor



Staff number at time of disbursment



- < 5 employees 4 FIs in portfolio
- 5 20 employees

7 Fls in portfolio

> 20 employees 9 Fls in portfolio

7,8%

Average PAR 30 Q4'24



financial intermediaries in 11 countries



Clients number at time of disbursment

55% 30% 15%

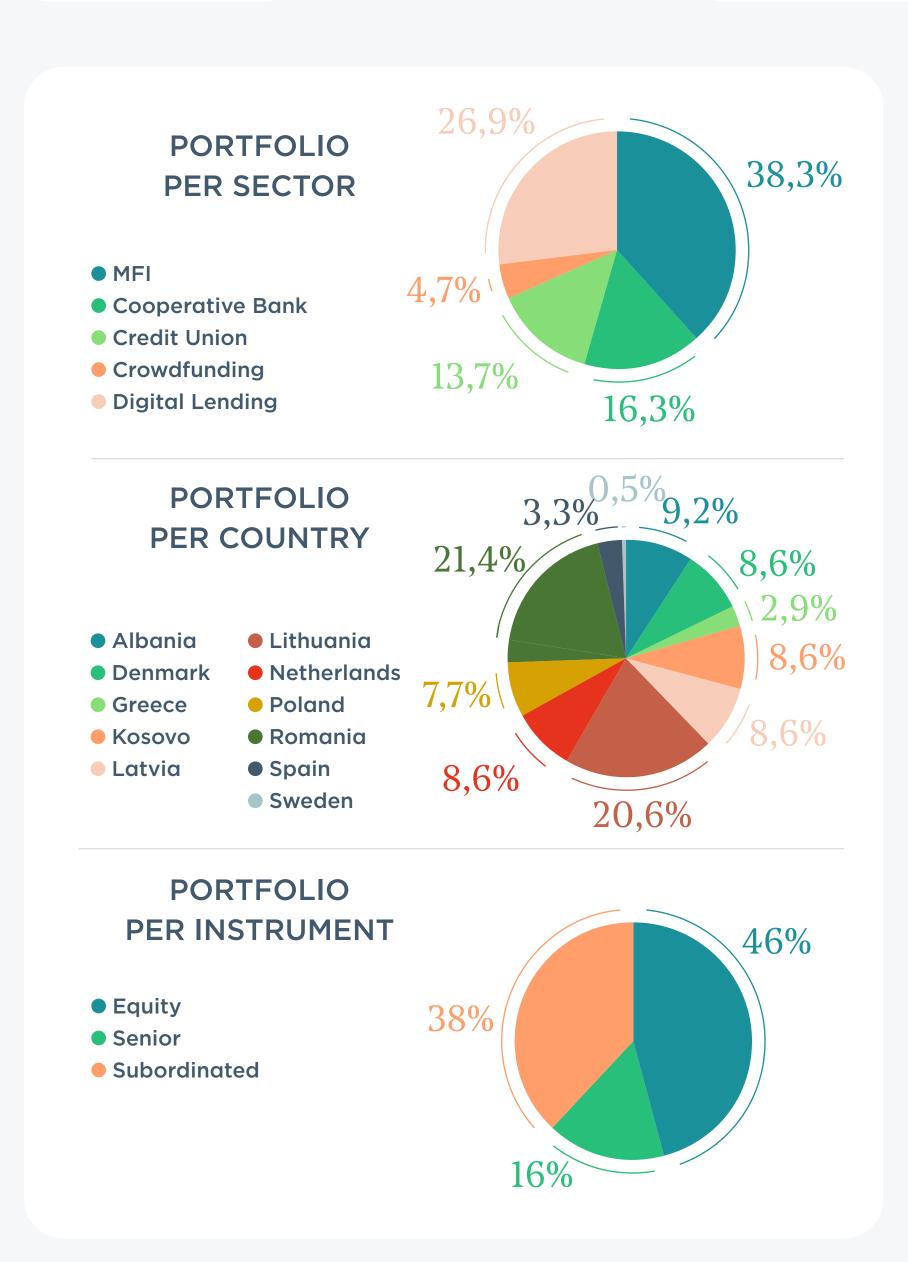
< 1,000 clients 11 Fls in portfolio

1,000 - 10,000 6 Fls in portfolio

> 10,000 clients 3 Fls in portfolio

+89%

Average clients # growth rate between investment & Q4 23



17.459.255 EUR
Outstanding portfolio

24.374.000 EUR
Investment capacity

12
Countries

19%
Average portfolio growth of each investee in 2024

7,8%
Average PAR30*
*Portfolio at risk above 30 days

21
Number of investees

37
Investments outstanding

471.000 EUR

Av. Ticket outstanding

16.946 EUR

Average loan end clients

48,568Jobs created/maintained

Impact outcomes & SDGs



Income-generating activities portfolio



Jobs created/maintained 48,568



Portfolio to businesses (New and existing)



Total number of business loans to women

11,017



Women in the workforce



Women in senior manager positions

43%







Loans for agriculture/livestock



Loans to smallholder farmers

7,658



Active clients-final beneficiaries



78,432



Bottom of the Pyramid (loans < GNI p.c.)

68%



Loans to unbanked people

15,001









21,316



Youth (<35) financed



Investees having an environmental exclusionary list

86%



Investees monitoring internal ecological footprint

73%



Number of Green loans (green housing, green agriculture, environmental products and RE/EE)

2,963



Investees carrying out projects to develop green financial products

53%



PART TWO: FUNDS ADVISED AND MANAGED

HELENOS COOPMED IMPAKTEU

CoopMed

7.100.000 EUR

Investment capacity

2.100.000 EUR

Outstanding portfolio

4

Countries

Investees

3

Loans outstanding

421.000 EUR

Average loan per investee

1.850 EUR

Average loan per client:

COOPMED

Highlights

During the whole year, the team pursued its close follow-up of CoopMed's portfolio, in a period whereby our partners were shaken by challenges, internal but even more so, external. Whenever possible, technical assistance support was provided to them.

Indeed, throughout the year, Israel's offensives in Palestine impacted dramatically the population and our partners' activities not only in Gaza but also in the West Bank. Uncertainty over the situation is likely to persist. In addition, the residual impacts of the crises in Lebanon and the pandemic continue to affect the economic and social situation in the region. Last, but

not least, the region continues to face a unique set of challenges, from political instability to significant social challenges and vulnerability to climate change. The shutting down of USAID's work early 2025 will further impact the most vulnerable populations and economies in one of the most conflict-prone regions in the world.

Despite these challenges, the region's potential and some new developments could bring brighter perspectives.

The region has a young and growing population, and abundant natural resources for growth and development.

In addition, in December 2024, Syria's Assad regime collapsed after more than 50 years. North Africa is also navigating

"a delicate balance between reform, development and stability."

In this context, supporting initiatives that respond to the region's social and economic challenges is more crucial than ever, in order to help develop the region's resilience and regional and global stability. Therefore, despite the decreasing of its portfolio, CoopMed stood by its partners in Lebanon, Palestine, Morocco or Tunisia, providing technical assistance or advice when needed.

Looking ahead, as CoopMed fund is approaching its term, Inpulse working in designing what would be its next contribution to a region close to its heart.

Impact outcomes & SDGs



Income-generating activities portfolio

96%



Jobs created/maintained 16,526



Portfolio to businesses (New and existing)



Loans to women clients





Loans for business development to women



Women in senior manager positions

48%







Loans for agriculture/livestock (conventional and sustainable)

2,061



Loans for sustainable agriculture/livestock









Bottom of the Pyramid (loans < GNI p.c.)



Loans to unbanked people



4,817





Youth (<35) financed



Loans to finance micro-enterprises



Policies and strategies for client protection and transparency

100%



Investees having an environmental exclusionary list

67%



Investees monitoring internal ecological footprint

100%



Number of Green loans (green housing, green agriculture, environmental products and RE/EE)

125



Investees carrying out projects to develop green financial products

67%

Impakt EU

IMPAKTEU

Presentation & key figures

ImpaktEU is an impact investing **debt fund** 100% dedicated to providing non-dilutive solutions to impact transformers in Europe.

The latest Fund in the Inpulse galaxy has been created in Q4 2022 in partnership with <u>Funds for Good</u> with the mission to direct investment and resources towards players who are tackling the **social, economic and environmental challenges** facing Europe.

Key figures as of December 2024

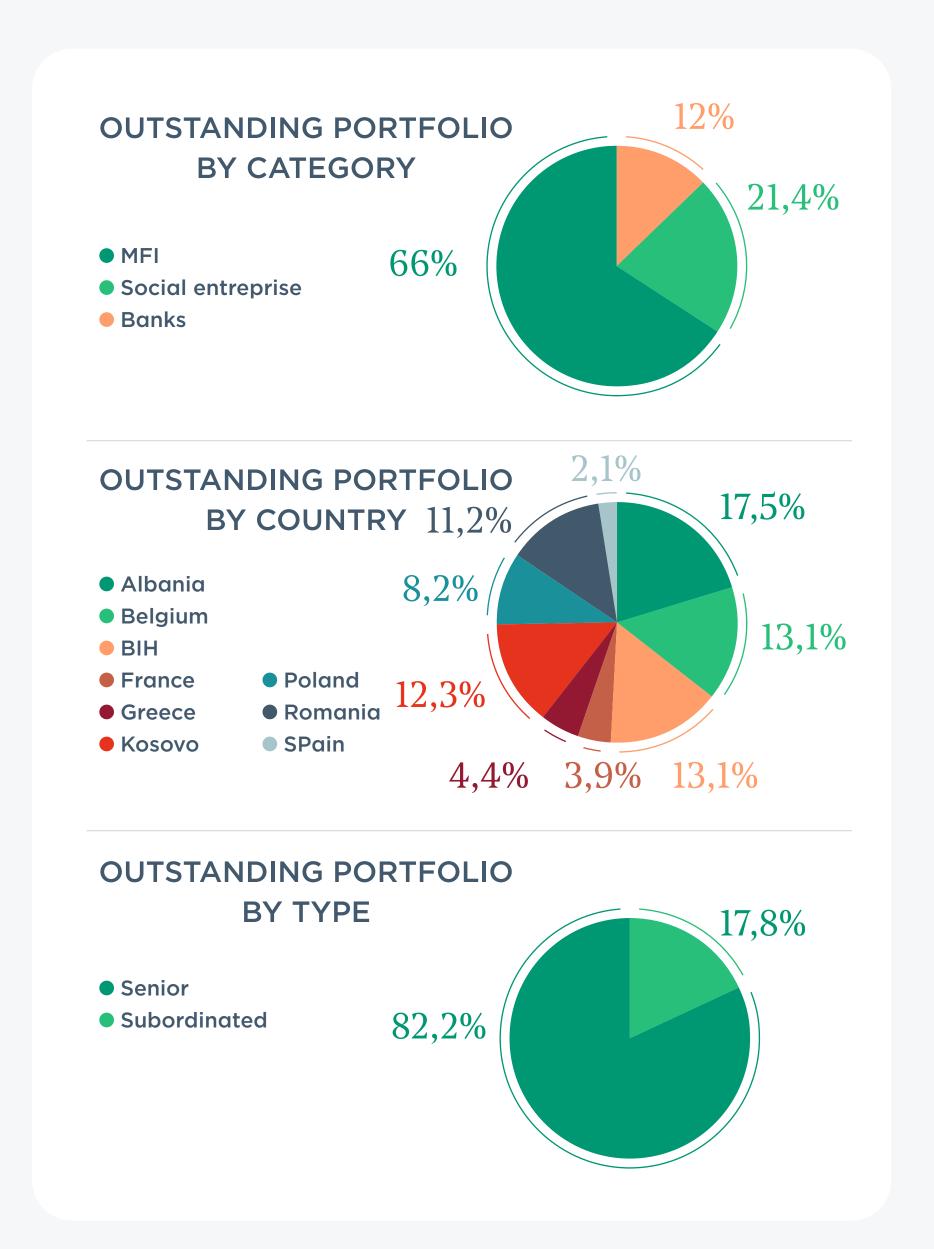
The fund size was raised to 23.7M EUR (vs 15.4M EUR previously) thanks to the renewed support of existing investors (SFPIM or SPDG) but also to the entry of new investors, mainly the National Lottery. Making the impact finance sector grow and attract new investors in the impact financing ecosystem is part of ImpaktEU mission and Theory of Change (objective number 4). Our Fund size increase is therefore not only positive to make ImpaktEU resources grow to reach more social economy actors in Europe but also a positive sign to see more and more stakeholders committed to the social finance sector.

In parallel, ImpaktEU concluded a **guarantee agreement** with the Flemish PMV (public investing company) and a co-financing and guarantee agreement with SIFO (a specialized public funding facility) for the financing of Flemish social enterprises dedicated to work integration. Those two partnerships are key to develop the Fund activities in Belgium as to de-risk our portfolio.

Thanks to these new resources, **ImpaktEU was able to finance new clients** and increase its portfolio to 11,7M EUR
(vs 4.7M EUR in December 2023) invested in 17 active
clients across Europe. Considering also the committed
investments based on investment committee decisions,
the total committed portfolio at the end of 2024 reached
12M EUR (51% of the subscribed capital).

This rapid growth in its portfolio development allowed ImpaktEU NAV, for the first time, to surpass the nominal share value at 1.003,44 EUR/share as of December 2024.

ImpaktEU organized at the end of year an open social event where three investees, from three different countries, were showcasing their collaboration with ImpaktEU. A special focus was given on ImpaktEU decisive contribution to their expansion. See their videos here: LINK https://impakteufund.eu/



23.700.000 EUR

Total investment capacity as 31/12/2024

11.682.097 EUR

Total portfolio outstanding

12.032.097 EUR

Total portfolio committed

17

Clients

9 Countries 687.000 EUR

Av. Ticket outstanding

Our vision and mission:

Europe is faced with social inequalities and environmental challenges, accentuated by difficulties in accessing credit, resulting in considerable financing shortfalls for the most vulnerable populations and the social businesses supporting them. In Belgium only the shortfall in microfinance offer is estimated to be 30 to 50 time the actual offer. According to the last European Microfinance Network study the need for financial services to the most vulnerable in Europe is estimated in billions.

By making the European financial and social ecosystem more inclusive and environmentally sustainable, ImpaktEU believes in positive and lasting societal change. ImpaktEU wants to channel more funds to impact investing, leveraging the power of networks to consolidate and broaden the societal impact generated.

ImpaktEU is an article 9 SFDR Fund with a dedicated theory of change (link) and obtained the French social responsible finance "FAIR" (link) Label.



Building a platform of responsible investors and financial institutions



Shaping a more sustainable
Europe for all, by reducing
the environmental footprint
of our society



Stimulate job creation and make economic growth more inclusive



Develop a new generation of social entrepreneurs bringing disruptive models and innovative solutions

HELENOS

COOPMED

IMPAKTEU

More specifically, the Fund invests throughout Europe in microfinance institutions, social and ethical banks and social enterprises with dedicated thematic combining social and environmental issues:

With complementary expertise and a shared vision of sustainable positive impact, Funds for Good and Inpulse have combined forces to launch ImpaktEU in Q4 2022.



SOCIAL AND PROFESSIONAL

Helping the most vulnerable citizens to access employment and financial services



MOBILITY

Improve access to low-carbon mobility solutions, public transport, shared vehicles, non-thermal two-wheelers, etc.



FOOD

Sustainable production, processing and distribution, access to quality food for all, food-related health issues, etc..



REAL ESTATE

Access to housing, third-places, renovation of buildings, energy optimization



SHORT SUPPLY CHAIN

Solutions to (re)create local economic activities that respects the environment and people, local symbiotic projects.

Client stories

DE LOCHTING

Founded in 1997 as a non-profit organization (VZW), De Lochting is a social enterprise ("maatwerkbedrijf" or adapted work enterprise) located in Roeselare (Belgium).

The company's slogan is 'De Lochting, ondernemen met hart voor mens en natuur' (entrepreneurship with a heart for people and nature).

For over 25 years, its mission has been to **offer quality organic food** with respect for people, animals, plants and the environment. Its main activities are organic agriculture, landscaping, processing and packaging of organic food products. Next to local and sustainable agriculture, De Lochting is focused on providing **meaningful employment opportunities to vulnerable people** and employs people who cannot find work in the regular labor market, providing them with challenging job opportunities and helping them discover and develop their talents.

Today, **De Lochting employs about 200 staff**, together accounting for 160 FTEs. Its main activity is still organic farming. About 30 vegetable varieties are grown in 5 hectares of greenhouse and 50 hectares of full-field.

In 2024 <u>Trividend</u> and ImpaktEU joined forces to support De Lochting with subordinated, long term, debt to support their restructuring plan and growth perspectives. Our loan is co-funded and guaranteed by the SIFO mechanism.



Website

PART TWO: FUNDS ADVISED AND MANAGED

Client stories

ASF ALBANIA

Agro & Social Fund shpk (ASF) is a regulated micro-credit institution, established by the NGO World Vision Albania in 2001 to offer credit services to MSMEs.

The organization places a particular emphasis on clients in rural areas, which represent 56% of its gross loan portfolio. Loan amounts range from EUR 100 to EUR 20,000, catering to the diverse needs of both MSMEs and individuals. Supporting women is a core objective of ASF's mission, with 47% of its portfolio allocated to loans for women, who also have access to a unique credit product with more favorable pricing than other ASF offerings, designed to support and finance women in rural areas to help expand their business ventures. Any woman in these rural regions seeking to enhance her family's quality of life is eligible to apply for this product.



Website

PART TWO: FUNDS ADVISED AND MANAGED



IMPAKTEU

In a nutshell

- >> The latest Fund in the Inpulse galaxy has been created in Q4 2022 in partnership with Funds for Good. ImpaktEU is an impact investing debt fund 100% dedicated to providing on-dilutive solutions to impact transformers in Europe.
- >> Europe is continuously facing social inequalities and environmental challenges, accentuated by difficulties in accessing credit, resulting in considerable financing shortfalls for the most vulnerable populations and the social businesses supporting them. In Belgium only the shortfall in microfinance offer is estimated to be 30 to 50 time the actual offer. According to the last European Microfinance Network study the need for financial services to the most vulnerable in Europe is estimated in billions.
- >> By making the European financial and social ecosystem more inclusive and environmentally sustainable, ImpaktEU believe in positive and lasting societal change. By channeling more funds to impact investing ImpaktEU is leveraging the power of networks to consolidate and broaden the societal impact generated.
- >> ImpaktEU is an Article 9 SFDR investment fund with core focus on investments (100%) that contribute to social objectives.

Impact outcomes & SDGs



Jobs created/maintained 33,254



Income-generating activities portfolio

74%



Loans to finance microenterprises



Loans to women clients





Women in workforce

Women in senior manager positions









Loans for agriculture/livestock



Loans to smallholder farmers

7,688



Active clients-final beneficiaries



51,981



Bottom of the Pyramid (loans < GNI p.c.)

84%



Unbanked Clients

9,591





Youth (<35) financed

18,176



Start-ups financed



Policies and strategies for client protection and transparency

100%



Investees having an environmental exclusionary list

91%



Investees monitoring internal ecological footprint

64%



Number of Green loans (green housing, green agriculture, environmental products and RE/EE)

2,650



Investees carrying out projects to develop green financial products

64%

Part three FUNDS MANAGED AS AIFM*

FEFISOL II

Fefisol II started its deploying its operations mid-2022. Since then, Fefisol II provided financing to **44 clients**, whether MFIs and Agricultural Entitles in 16countries.

Inpulse is the AIFM and Fund Manager of FEFISOL II. This means that Inpulse handles all the task related to risk management, compliance and reporting duties as well as investment decision making.

2024 was a dense year for Fefisol II: more than 50 files were assessed during its 13 investment committees. The portfolio grew, both in agriculture and microfinance sectors, by 30% in terms of gross portfolio, number of clients and active investees. The fund deepened its operations with investments in four new countries and a 15% decrease in the average ticket per investee.

PART THREE: FUNDS MANAGED AS AIFM

On the fundraising side, Fefisol II could secure a total of EUR 2.5 m additional funding: EUR 2m from BIO and 0.5m top-up from the Alternative Bank Switzerland. A grant was also received from USAID to cover FX risk on African local currencies. Moreover, with the support of this EC facility, the fund was able to offer discounted pricing in several target currencies to investors enabling to unblock debt investments in Sub-Saharan Africa over 7 clients for a total amount of 3.7M EUR. By doing so, Fefisol II contribute to the stabilization of institutions and to create local-currency lending capacity when and where most needed. A guarantee has been also secured via USAID and Aceli programs as first-loss mechanisms which reduces the risk borne by the investors.

Besides aspects related to political, regulatory and economic challenges, the following aspects become key elements to assess in terms of risk management: This second full year of operation of Fefisol II highlighted the following aspects:

> Persistent foreign exchange cost challenges: In a context of volatile inflation in Sub-Saharan economies, Fefisol II covers the foreign exchange (FX) risks of

its investments. In order not to affect the borrower repayment ability, and not to reduce loan affordability, Fefisol II could secure a grant from USAID to partly mitigate FX risk.

- > Digitalization gaps and technology risk: With the increasing digitization of financial flows and compliance processes, cybersecurity has emerged as a critical concern. Ensuring secure and compliant operations is now a key priority in the support offered to partner institutions. Moreover, the smallest organizations particularly the agricultural entities still operate with weak digital infrastructure, exposing them to inefficiencies. Investing in digital capacity building has a growing importance for these organizations.
- > Physical climate risk and transition risk. The region is highly exposed to climate-related shocks, which can severely impact agricultural productivity, income stability, and ultimately loan repayment capacity for both MFIs and agri-businesses. In addition, as climate regulation and environmental standards evolve globally and regionally (ex. EU deforestation regulations or carbon border adjustments), agricultural exporters may face compliance costs or market exclusion. Capacity building has been provided to some investees to support investees with climate adaptation tools or to comply with evolving standards.

Inpulse's continued engagement alongside <u>Sidi</u> and <u>Alterfin</u> in Sub-Saharan Africa reaffirmed a central lesson: **agility is a defining attribute of effective impact**

fund management in complex and rapidly evolving environments.

Operating at the intersection of financial inclusion, agriculture, and development, impact funds such as Fefisol II are exposed to a multidimensional risk landscape—ranging from regulatory shifts and FX volatility to climate shocks and geopolitical instability. In this context, agility is not simply the ability to react, but the capacity to **anticipate**, **adapt**, **and evolve**.

For Inpulse, this translates into:

- Proactive risk management that combines real-time monitoring with strategic foresight.
- Robust compliance systems aligned with evolving local and international standards.
- **Embedded ESG assessment** throughout the investment process—from due diligence to portfolio support.
- **Commitment to impact integrity**, ensuring transparency, accountability, and measurable outcomes.
- Continuous climate and transition risk follow-up to prevent its impact on investees.
- **Operational flexibility**, powered by local teams, and ongoing capacity building.

The capacity to remain agile—while grounded in strong governance and a clear impact vision—will continue to be the cornerstone of our approach. It enables us to manage complexity, safeguard investments, and most importantly, amplify the transformative potential of capital in the communities we serve.





25.425.000 EUR
Assets under management

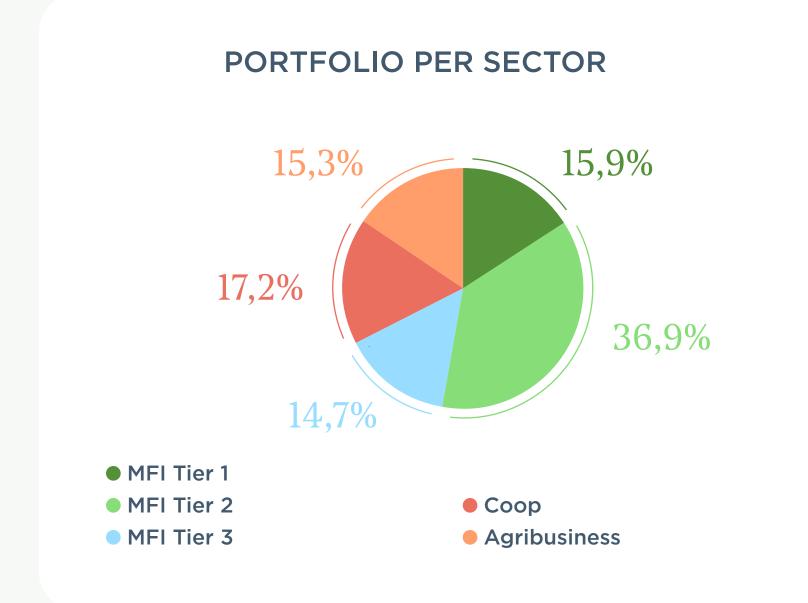
22.233.097 EUR

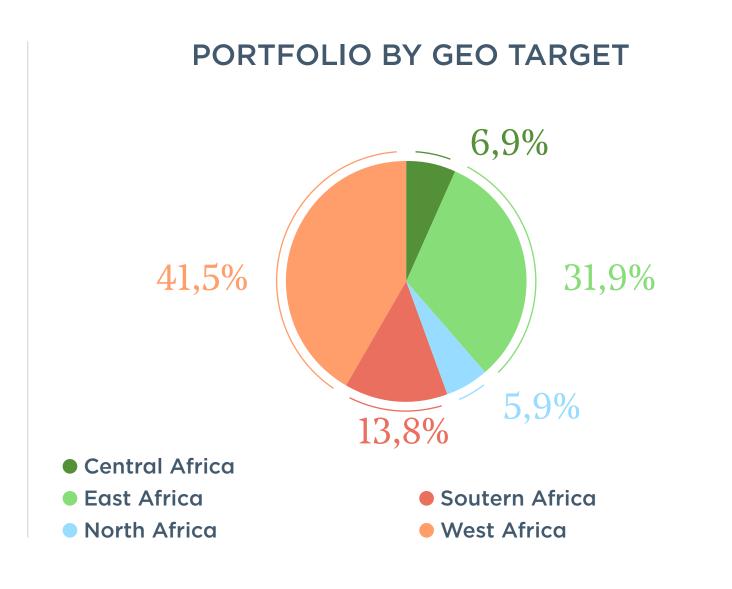
Outstanding portfolio

550.000 EUR
Avg loan per investee

16
Target countries

37
Loans outstanding







Client stories

SFA - Agriculture

Sénégal

Following the 2008–2009 food crisis, which exposed Senegal's vulnerability due to its high dependency on imported rice, the development of local rice production has become a key national priority. Today, 60–70% of the country's rice consumption is still met through imports, making food sovereignty a critical issue.

Société de Filières Alimentaires S.A. (SFA), founded in 2013, is addressing this challenge by producing and marketing locally grown white rice from smallholder farmers in the Senegal River Valley. With technical support, market access, and fair pricing, SFA supports approximately 3,000 farming families and plays a central role in strengthening the local rice value chain.

The funding from **FEFISOL** to **Société de Financement Agricole (SFA)** represents a strategic investment aligned with food security goals, sustainable agriculture, and national policy. It enables FEFISOL to diversify its portfolio, with both export crop financing and investments that directly impact domestic food systems.

SFA's model - combining technical assistance and market integration - creates a sustainable, scalable, and impactful approach. The collaboration with Belgian NGO

Rikolto (add link: https://www.rikolto.be/) has further enhanced the support available to farmers, improving yields and income.

From a fund management perspective, this investment exemplifies the intersection of financial sustainability

and social impact. It supports national food sovereignty, strengthens rural livelihoods, and mitigates exposure to global market shocks. Most importantly, it contributes to a long-term vision of self-sufficiency and resilience in Senegal's rice sector.





Investment Manager. Positive Change.

Rue Gachard 88, 1050 Brussels - Belgium

info@inpulse.coop www.inpulse.coop

Registered with the Central Registry of Legal Entities under n° 0427.888.279

DISCLAIMER

Inpulse has made every effort to ensure the accuracy of the information contained in this annual report and on Inpulse website referred to herein. However, Inpulse does not guarantee the appropriateness, completeness, accuracy or usefulness of this information to the reader. The content of this information is also subject to change without prior notice. This annual report may contain forward-looking statements about Inpulse strategies, beliefs and performance that are not historical facts. They are based on current expectations, estimates, and forecasts about Inpulse operations and reflect the beliefs and assumptions made by the management. Inpulse, therefore, wishes to caution readers not to place undue reliance on the forward-looking statements for any kind of decisions. Furthermore, Inpulse undertakes no obligation to update any forwardlooking statements as a result of new information, future events or other developments. Neither Inpulse nor any of its shareholders, directors, officers or advisors

makes any representation or warranty or gives any undertaking of any kind, express or implied, or, to the extent permitted by applicable law, assumes any liability of any kind whatsoever, as to the information contained in, or otherwise in relation to, this document. Furthermore, please be aware that the contents or URLs that are referred to in the annual report may be changed, suspended or removed without prior notice. Regardless of the reason, Inpulse assumes no responsibility, whatsoever, for any damage resulting from the downloading of the data. The copyright to this annual report is held by Inpulse. Unauthorized reproduction or conversion is strictly prohibited. Inpulse assumes no responsibility whatsoever for information, services or other content provided on other websites that have been linked without express permission of Inpulse by a link, banner or other means from Inpulse website. The information contained in this annual report and on the Inpulse's website has not been created to solicit investors to buy or sell shares nor bonds. Any investment decision and responsibility for investments rests solely with the user of this annual report and /or the website content.

